



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL Division/Services  
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> TBIPS Engineering Professional Serv	
<b>Solicitation No. - N° de l'invitation</b> 47419-198132/A	<b>Amendment No. - N° modif.</b> 009
<b>Client Reference No. - N° de référence du client</b> 1000348132	<b>Date</b> 2020-04-15
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-606-37486	
<b>File No. - N° de dossier</b> 606el.47419-198132	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-05-01</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mansour, Silvana	<b>Buyer Id - Id de l'acheteur</b> 606el
<b>Telephone No. - N° de téléphone</b> (613) 858-9935 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This document includes responses to questions received from potential bidders and an amendment.

**Question 34:**

**RE: Mandatory Requirement CM1:** a bidder must demonstrate experience configuring an 'Enterprise Cloud Security Solution'. The response requires a 'detailed description' of what the solution is and how the solution was leveraged by the organization in a 'maximum of 300 words'.

Limiting the word count to this degree inhibits bidders from thoroughly and accurately demonstrating compliance. It will lead to incomplete statements about what the solution actually is and how it was used by the client organization, which devalues the purpose behind the requirement.

**To allow for stronger bid responses, and to improve the Crown's ability to evaluate responses, can the Crown please amend the word limit for CM1 to 750 words?**

**Answer 34:**

Canada has considered the request. The word limitation for CM1 is increased to 750 words. See amendment below.

**Question 35:**

We wish to submit the following clarification: please confirm that proposed resources must hold a security clearance at the level of **Reliability**.

**Answer 35:**

As laid out in Article 7.5 – Security Requirement of Part 7 – Resulting Contract Clauses of the RFP, each individual Task Authorization issued will determine the required security clearance level for the required resource. The minimum level of security for this requirement is Reliability. For the Network Analyst resource requirement being evaluated for this Request for Proposal, a SECRET security clearance is required due to internal CBSA security requirements. For the Technology Architect resource requirement being evaluated for this Request for Proposal, a RELIABILITY security clearance is required.

**Question 36:****RE: Resource Mandatory Requirement M1.4**

The Government of Canada has been slow to adopt Cloud technologies, and therefore most consultants within the NCR would not take time off of work to study for, prep, and write examinations for certifications which only became relevant to the GoC technical landscape recently. Moreover, M1.1 requires that resources have 10 years of experience within the last 15 years of work experience, so the resources that the Crown have deemed the "right fit" for this proposal will have had no time to take off of work. Outside of the certifications, there is a pool of highly qualified resources who have extensive experience working with Cloud technologies in both the public and private sectors.

On top of this, we have spoken to multiple consultants who are working on some of the required certifications in progress, and they cannot complete the certifications due to the COVID-19 pandemic causing delays.

To ensure that this solicitation remains open and fair and that the Crown receives multiple high quality bids, please amend M1.4 to become a rated requirement.

**Answer 36:**

Canada has considered the question, however the requirement remains unchanged. The mandatory criteria within the solicitation is written to ensure no one is excluded and to permit full flexibility. Mandatory Criteria M1.1 does NOT require ten years of cloud network experience. Rather, Mandatory Criteria M1.1 requires any proposed resource has 10 years of Enterprise IT-class network analyst experience, not uniquely cloud-based, within the past 15 years which allows for non-working time of 33%.

**AMENDMENT**

**AT ATTACHMENT 4.1 – MANDATORY TECHNICAL CRITERIA  
CORPORATE MANDATORY REQUIREMENTS:**

**DELETE:**

<b>CM1</b>	<p>The Bidder must demonstrate experience on a minimum of one (1) project where they have configured an <b>Enterprise Cloud Security solution</b>.</p> <p>For a project to be considered, the Bidder must include a detailed description (maximum 300 words) outlining</p>		
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	<p>how the solution was leveraged by the organization.</p> <p>The following information must be provided using the Form CM1 :</p> <ul style="list-style-type: none"> <li>• Project Start and Completion dates</li> <li>• Client organization name</li> <li>• Address</li> <li>• Reference Contact Name and Title</li> <li>• Contact telephone number or email address</li> <li>• Project Title</li> </ul> <p>The Project must have a minimum duration of six (6) months occurring within the five (5) years preceding the solicitation issue date.</p>		
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**INSERT:**

<b>CM1</b>	<p>The Bidder must demonstrate experience on a minimum of one (1) project where they have configured an <b><i>Enterprise Cloud Security solution.</i></b></p> <p>For a project to be considered, the Bidder must include a detailed description (<b>maximum 750 words</b>) outlining how the solution was leveraged by the organization.</p> <p>The following information must be provided using the Form CM1 :</p> <ul style="list-style-type: none"> <li>• Project Start and Completion dates</li> <li>• Client organization name</li> <li>• Address</li> <li>• Reference Contact Name and Title</li> <li>• Contact telephone number or email address</li> <li>• Project Title</li> </ul> <p>The Project must have a minimum duration of six (6) months occurring within the five (5) years preceding the solicitation issue date.</p>		
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## AT ATTACHMENT 4.3 - BIDDER'S RESPONSE FORMS TO CORPORATE REQUIREMENTS

### DELETE:

<b>FORM CM1 Enterprise Cloud Security Solution</b>	
<p>The Bidder must demonstrate experience on a minimum of one (1) project where they have configured an <b><i>Enterprise Cloud Security solution</i></b>.</p> <p>For a project to be considered, the Bidder must include a detailed description (maximum 300 words) outlining how the solution was leveraged by the organization</p>	
<b>SECTION 1: CLIENT INFORMATION</b>	
Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
<b>SECTION 2: CONTRACT INFORMATION</b>	
Contract/Task Authorization #	
Start Date	
Completion Date	
Project Title:	
<p>Insert here the detailed description outlining how the solution was leveraged by the organization.</p>	

**INSERT:**

<b>FORM CM1 Enterprise Cloud Security Solution</b>	
<p>The Bidder must demonstrate experience on a minimum of one (1) project where they have configured an <b><i>Enterprise Cloud Security solution</i></b>.</p> <p>For a project to be considered, the Bidder must include a detailed description (<b>maximum 750 words</b>) outlining how the solution was leveraged by the organization</p>	
<b>SECTION 1: CLIENT INFORMATION</b>	
Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
<b>SECTION 2: CONTRACT INFORMATION</b>	
Contract/Task Authorization #	
Start Date	
Completion Date	
Project Title:	
<p>Insert here the detailed description outlining how the solution was leveraged by the organization.</p>	

**ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED**