



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS Engineering Professional Serv	
Solicitation No. - N° de l'invitation 47419-198132/A	Amendment No. - N° modif. 005
Client Reference No. - N° de référence du client 1000348132	Date 2020-04-06
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-606-37486	
File No. - N° de dossier 606el.47419-198132	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-05-01	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mansour, Silvana	Buyer Id - Id de l'acheteur 606el
Telephone No. - N° de téléphone (613) 858-9935 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This document includes responses to questions received from potential bidders and an amendment.

Question 22:**RE: Amendment 4, Answer 20 – C1 and CR2**

In response to concerns that as written, CR1 and CR2 put bidders at risk for breaching IP and security contract clauses, the Crown stated: *"Canada has reviewed the request, however the requirement remains unchanged. Canada is committed to safeguarding the confidentiality of all bids received in response to this solicitation."*

This response does not address the stated issues. Even if the Crown is committed to safeguarding the confidentiality of the bids, *providing* the requested client information will be in breach of vendors' contracts as neither the vendors nor the contractors own this information.

To avoid breaching the IP and security clauses, please remove CR1 and CR2 from this solicitation.

Answer 22:

With respect to CR1, should the Bidder be unable to provide a copy of the Public-Cloud Migration Roadmap example due to concerns regarding Intellectual Property, in order to demonstrate that the Bidder has this experience and to obtain points the Bidder could alternatively provide the following:

- A letter signed by the client (or email with signature) confirming that the Public-Cloud Migration Roadmap cannot be shared with the CBSA by reason of Intellectual Property ownership or Sensitivity of the information AND checking off which of the following areas they fully agree were addressed in the delivered Roadmap:
 - Roadmap includes the client's high-level strategic objectives or business case for migration to the public cloud services.
 - Roadmap includes a High-level analysis of the current and future state of the client's application workloads and cloud capabilities;
 - Roadmap includes an indication of the challenges in terms of workloads, data and critical services;
 - Roadmap includes the incremental steps that must be taken to transition to the future state;
 - Roadmap includes prioritization, milestones, timelines, high-level effort and cost estimates;
 - Roadmap addresses at least five (5) strategic areas;
 - Roadmap suggests tools and competencies that are available or must be acquired.
 - Roadmap indicates an estimation of the economies and business value in the recommended approach

AND

- The Contract Statement of Work demonstrating that a Public-Cloud Migration Roadmap was in the scope of the contract the Bidder had with the client

AND

- In the case of Intellectual Property ownership:
 - A copy of the contract with reference to where the intellectual property ownership is stated, or
 - The title of the IP, the type of IP for the company it is for, and its usage
- In the case of Security of information:
 - A copy of the contract with the security of information highlighted

See amendment below.

With respect to CR2, this criteria does not require the Bidder share any deliverable that was prepared for another client. This requirement remains unchanged.

Question 23:**RE: Resource flexibility (follow-up)**

Thank you for your response in Solicitation Amendment #3, Answer 11. For added clarity, could the Crown confirm we will be able to leverage additional resource category levels as needs arise in the future contract?

Answer 23:

There are 11 resource categories which can be leveraged within the future contract as needs arise, all Level 3 resources. Only those Level 3 resources will be required on an as and when requested basis.

Question 24:**RE: Global FVEY experience**

We are concerned about the responses to questions 9 and 10 of solicitation amendment 002 and question 12 of solicitation amendment 003. Given the Crown allows Five Eyes (FVEY) global experience to be used in the project experiences of the resources, would the Crown be willing to accept for the corporate experience references from the FVEY community since the definition of bidder remains unchanged?

Answer 24:

The corporate criteria does not exclude global FVEY (or Border Five) experience. With respect to the definition of the Bidder and its relevance to any of the criteria, project experience described in the criteria must have been performed by the Bidder itself. If the Bidder is a joint venture, please refer to Section 3.1 (i) (i) and (ii) which permits the joint venture to rely on experience of one of its parties unless that experience was performed by a separate joint venture with a third party who is not a participant of this joint venture.

AMENDMENT:

**AT ATTACHMENT 4.2 - POINT-RATED TECHNICAL CRITERIA
CORPORATE RATED REQUIREMENTS**

DELETE:

CR1	<p>The Bidder should demonstrate its experience and understanding of the public-cloud space as it relates to the Government of Canada by providing an example of a public-cloud migration roadmap (a linear representation of detailed activities over time) that was delivered within the past three years (prior to solicitation issue date) to any Canadian public sector organization* OR to a federal-level government Department or Agency for one of the Border Five** countries supporting its move to public-cloud infrastructure.</p> <p>* public sector organization is defined as any Department, Agency or Crown Corporation of the Canadian Federal Government, Canadian Provincial Governments, and Canadian Municipal governments (representing Pop.</p>	32	<p>4 points for each demonstrated characteristic described below</p> <p>No demonstration = 0 points</p> <ol style="list-style-type: none"> 1. Roadmap includes the client's high-level strategic objectives or business case for migration to the public cloud services. 2. Roadmap includes a High-level analysis of the current and future state of the client's application workloads and cloud capabilities; 3. Roadmap includes an indication of the challenges in terms of workloads, data and critical services; 4. Roadmap includes the incremental steps that must be taken to transition to the future state; 5. Roadmap includes 	
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<p>1+ Million).</p> <p>** Border Five countries include: Canada, United States, United Kingdom, Australia and New Zealand.</p> <p>The roadmap should include:</p> <ul style="list-style-type: none"> • High-level activities to be undertaken as part of the cloud adoption and migration strategy in the federal government organization; • Activities occur over a timeline (minimum of three (3) years) and are broken down into at least three (3) implementation phases with the ultimate goal of achieving a cloud-optimized government department or agency; • Activities grouped into a minimum of five (5) strategic areas, such as: <ul style="list-style-type: none"> ○ Governance ○ Workforce ○ Technology ○ Operations ○ Security <p>The following information should be provided with the Roadmap using the Form CR1.</p> <ol style="list-style-type: none"> 1. The name of the client organization; 2. The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc; 3. The start and completion dates of the Contract; 4. The Project title; 		<p>prioritization, milestones, timelines, high-level effort and cost estimates;</p> <p>6. Roadmap addresses at least five (5) strategic areas;</p> <p>7. Roadmap suggests tools and competencies that are available or must be acquired.</p> <p>8. Roadmap indicates an estimation of the economies and business value in the recommended approach</p>	
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	5. Contact information for the reference person at the client organization: Name, title, telephone number, and email address.			
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INSERT:

CR1	<p>The Bidder should demonstrate its experience and understanding of the public-cloud space as it relates to the Government of Canada by providing an example of a public-cloud migration roadmap (a linear representation of detailed activities over time) that was delivered within the past three years (prior to solicitation issue date) to any Canadian public sector organization* OR to a federal-level government Department or Agency for one of the Border Five** countries supporting its move to public-cloud infrastructure.</p> <p>* public sector organization is defined as any Department, Agency or Crown Corporation of the Canadian Federal Government, Canadian Provincial Governments, and Canadian Municipal governments (representing Pop. 1+ Million).</p> <p>** Border Five countries include: Canada, United States, United Kingdom, Australia and New Zealand.</p> <p>The roadmap should include:</p> <ul style="list-style-type: none"> High-level activities to be undertaken as part of the cloud adoption and 	32	<p>4 points for each demonstrated characteristic described below</p> <p>No demonstration = 0 points</p> <ol style="list-style-type: none"> Roadmap includes the client's high-level strategic objectives or business case for migration to the public cloud services. Roadmap includes a High-level analysis of the current and future state of the client's application workloads and cloud capabilities; Roadmap includes an indication of the challenges in terms of workloads, data and critical services; Roadmap includes the incremental steps that must be taken to transition to the future state; Roadmap includes prioritization, milestones, timelines, high-level effort and cost estimates; Roadmap addresses at least five (5) strategic areas; Roadmap suggests tools and competencies that are available or must be acquired. Roadmap indicates an 	
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	<p>migration strategy in the organization;</p> <ul style="list-style-type: none"> • Activities occur over a timeline (minimum of three (3) years) and are broken down into at least three (3) implementation phases with the ultimate goal of achieving a cloud-optimized government department or agency; • Activities grouped into a minimum of five (5) strategic areas, such as: <ul style="list-style-type: none"> ○ Governance ○ Workforce ○ Technology ○ Operations ○ Security <p>The following information should be provided with the Roadmap using the Form CR1.</p> <ol style="list-style-type: none"> 1. The name of the client organization; 2. The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc; 3. The start and completion dates of the Contract; 4. The Project title; 5. Contact information for the reference person at the client organization: Name, title, telephone number, and email address. 		<p>estimation of the economies and business value in the recommended approach</p> <p>OR, alternatively:</p> <ul style="list-style-type: none"> • A letter signed by the client (or email with signature) confirming that the Public-Cloud Migration Roadmap cannot be shared with the CBSA by reason of Intellectual Property ownership or Sensitivity of the information AND checking off which of the following areas they fully agree were addressed in the delivered Roadmap: <ul style="list-style-type: none"> ○ Roadmap includes the client's high-level strategic objectives or business case for migration to the public cloud services. ○ Roadmap includes a High-level analysis of the current and future state of the client's application workloads and cloud capabilities; ○ Roadmap includes an indication of the challenges in terms of workloads, data and critical services; ○ Roadmap includes the incremental steps that must be taken to transition to the future state; ○ Roadmap includes prioritization, milestones, timelines, high-level effort and cost estimates; ○ Roadmap addresses at least five (5) strategic areas; ○ Roadmap suggests tools and competencies 	
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			<p>that are available or must be acquired.</p> <ul style="list-style-type: none">○ Roadmap indicates an estimation of the economies and business value in the recommended approach <p>3 points per characteristic up to 24 points</p> <p>AND 4 points</p> <ul style="list-style-type: none">• The Contract Statement of Work demonstrating that a Public-Cloud Migration Roadmap was in the scope of the contract the Bidder had with the client <p>AND 4 points</p> <ul style="list-style-type: none">• In the case of Intellectual Property ownership:<ul style="list-style-type: none">○ A copy of the contract with reference to where the intellectual property ownership is stated, or○ The title of the IP, the type of IP for the company it is for, and its usage• In the case of Security of information:<ul style="list-style-type: none">○ A copy of the contract with the security of information highlighted	
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AT ATTACHMENT 4.3 - BIDDER'S RESPONSE FORMS TO CORPORATE REQUIREMENTS

DELETE:

FORM CR1

FORM CR1 PUBLIC CLOUD MIGRATION ROADMAP	
The Bidder should attach an example of a public-cloud migration roadmap (a linear representation of detailed activities over time) that was delivered within the past three years (prior to solicitation issue date) to any Canadian public sector organization* OR to a federal-level government Department or Agency for one of the Border Five** countries supporting its move to public-cloud infrastructure.	
SECTION 1: CLIENT INFORMATION	
Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
SECTION 2: CONTRACT INFORMATION	
Contract/Task Authorization #	
Start Date	
Completion Date	
Project Title:	

Attached is a copy of the Public Cloud Migration Roadmap

INSERT:

FORM CR1

FORM CR1 PUBLIC CLOUD MIGRATION ROADMAP	
The Bidder should attach an example of a public-cloud migration roadmap (a linear representation of detailed activities over time) that was delivered within the past three years (prior to solicitation issue date) to any Canadian public sector organization* OR to a federal-level government Department or Agency for one of the Border Five** countries supporting its move to public-cloud infrastructure.	

SECTION 1: CLIENT INFORMATION	
Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
SECTION 2: CONTRACT INFORMATION	
Contract/Task Authorization #	
Start Date	
Completion Date	
Project Title:	

- Attached is a copy of the Public Cloud Migration Roadmap

OR

- Attached are alternate documents as described in criteria:
- Client letter with information described in criteria
 - Copy of Statement of Work
 - Copy of Contract IP Clause OR Copy of Contract Security of Information Clause pertaining to the Roadmap deliverable

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED