



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS Engineering Professional Serv	
Solicitation No. - N° de l'invitation 47419-198132/A	Amendment No. - N° modif. 011
Client Reference No. - N° de référence du client 1000348132	Date 2020-04-21
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-606-37486	
File No. - N° de dossier 606el.47419-198132	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-05-01	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mansour, Silvana	Buyer Id - Id de l'acheteur 606el
Telephone No. - N° de téléphone (613) 858-9935 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This document includes responses to questions received from potential bidders and an amendment.

Question 40:**RE: R1.4**

Given that many Government of Canada departments are choosing to adopt Microsoft Azure, such as SSC and PSPC, and that M1.4 of this proposal requires resources to have a certification with Azure OR AWS, please amend R1.4 to state:

"The Bidder should demonstrate that the Proposed Resource has experience within the last 5 years (as of solicitation issue date) designing, deploying and supporting cloud network infrastructure and services hosted on Amazon Web Services OR Microsoft Azure."

Answer 40:

Canada has reviewed the request, however the requirement remains unchanged.

Question 41:

Previously the Crown was asked;

"Could the Crown please confirm that if vendors supplied resources to one relevant Enterprise Cloud Security Project (similar to what CBSA requires) supplied through two (2) contracts due to size, number of IM/IT resources required, that this will be accepted for CM2."

The answer provided stated that *"CM2 is amended so that the Bidder may provide up to two reference contracts which collectively contain all the activities and deliverables specified in CM2 and meeting all other aspects of the criteria. The same amendment is applied to CM3."*

Would the Crown consider applying the same amendment to CM4?

Answer 41:

Canada has considered the request. CM4 is amended so that the Bidder may provide up to two reference contracts which collectively contain all the activities and deliverables specified in CM4. The requirement that these be for different client organizations is removed. All other aspects of the criteria remain the same. See amendment below.

Question 42:

The Crown's response to Question #28 amended the corporate criteria CM2 and CM3 such that the Bidder may provide up to two reference contracts which collectively contain all the activities and deliverables specified and meeting all other aspects of the criteria.

However, CM3 remains worded "The Bidder must provide two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$2,000,000 CDN...".

Please clarify the number of reference contracts required for CM3.

Answer 42:

CM3 is amended to clarify that, similar to CM2, the Bidder must provide a maximum of two IT professional services contracts meeting the criteria specified in CM3.

See amendment below.

AMENDMENT

**AT ATTACHMENT 4.1 - MANDATORY TECHNICAL CRITERIA
CORPORATE MANDATORY REQUIREMENTS:**

DELETE:

<p>CM3 (PB)</p>	<p>The Bidder must provide two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$2,000,000 CDN, excluding taxes, demonstrating that the Bidder delivered professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) and performing either individually or collectively ALL of the following activities and deliverables:</p> <ul style="list-style-type: none"> • Developing cloud network architectures (reference or other); • Provisioning and configuring cloud networks, IaaS resources and services using 		
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	<p>Infrastructure-as-code methods;</p> <ul style="list-style-type: none"> • Implementing secure private connections between Cloud operations and client infrastructure; • Implementing a Cloud WAF (Web Application Firewall); • Implementing SDN (Software Defined Networking); • Executing a legacy migration* to Cloud Infrastructure-as-a-service (IaaS); • Implementing Infrastructure-as-code automation scripts for efficient and economical use, allocation and rapid rebuild of cloud resources; and • Administering cloud environments (users/roles/access). <p>*Minimum of 2 applications</p> <p>To be considered, each reference contract must:</p> <ul style="list-style-type: none"> • Have had a minimum contract duration of twelve (12) months occurring within the five (5) years preceding the solicitation issue date. <p>The following information must be provided for each contract using the Form CM3 :</p> <ul style="list-style-type: none"> • The name and address of the client organization; • The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc; • The start and completion dates of the Contract; • The Project description; • Total amount billed; • Contact information for a reference person at the client organization: Name, title, telephone number, and email address. The reference person must be, or have been at the time of the project, an employee of the client organization. • Copy of the Statement of Work identifying the deliverables OR a letter signed by the client affirming that the specified services were 		
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	completed by the Bidder under the reference contract.		
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INSERT:

<p>CM3 (PB)</p>	<p>The Bidder must provide a maximum of two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$2,000,000 CDN, excluding taxes, demonstrating that the Bidder delivered professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) and performing either individually or collectively ALL of the following activities and deliverables:</p> <ul style="list-style-type: none"> • Developing cloud network architectures (reference or other); • Provisioning and configuring cloud networks, IaaS resources and services using Infrastructure-as-code methods; • Implementing secure private connections between Cloud operations and client infrastructure; • Implementing a Cloud WAF (Web Application Firewall); • Implementing SDN (Software Defined Networking); • Executing a legacy migration* to Cloud Infrastructure-as-a-service (IaaS); • Implementing Infrastructure-as-code automation scripts for efficient and economical use, allocation and rapid rebuild of cloud resources; and • Administering cloud environments (users/roles/access). <p>*Minimum of 2 applications</p> <p>To be considered, each reference contract must:</p> <ul style="list-style-type: none"> • Have had a minimum contract duration of twelve (12) months occurring within the five (5) 		
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	<p>years preceding the solicitation issue date.</p> <p>The following information must be provided for each contract using the Form CM3 :</p> <ul style="list-style-type: none"> • The name and address of the client organization; • The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc; • The start and completion dates of the Contract; • The Project description; • Total amount billed; • Contact information for a reference person at the client organization: Name, title, telephone number, and email address. The reference person must be, or have been at the time of the project, an employee of the client organization. • Copy of the Statement of Work identifying the deliverables OR a letter signed by the client affirming that the specified services were completed by the Bidder under the reference contract. 		
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DELETE:

CM4	<p>The Bidder must provide two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$500,000 CDN excluding taxes, demonstrating that the Bidder delivered professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) and performing ALL of the following activities and deliverables:</p> <ul style="list-style-type: none"> • Providing Security Assessment and Authorization (SA&A) services for a Cloud environment; and • Performing Vulnerability Assessments and Penetration Testing to ensure a high level of security; <p>To be considered, each reference contract must:</p> <ul style="list-style-type: none"> • Be with different client organizations (separate 		
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	<p>legal entities);</p> <ul style="list-style-type: none"> • Have had a minimum contract duration of twelve (12) months occurring within the five (5) years preceding the solicitation issue date. <p>The following information must be provided for each contract using the Form CM4:</p> <ul style="list-style-type: none"> • The name and address of the client organization; • The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc; • The start and completion dates of the Contract; • The Project description; • Total amount billed; • Contact information for a reference person at the client organization: Name, title, telephone number, and email address. The reference person must be, or have been at the time of the project, an employee of the client organization. • Copy of the Statement of Work identifying the deliverables OR a letter signed by the client affirming that the specified services were completed by the Bidder under the reference contract. 		
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INSERT:

CM4	<p>The Bidder must provide a maximum of two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$500,000 CDN excluding taxes, demonstrating that the Bidder delivered professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) and performing either individually or collectively ALL of the following activities and deliverables:</p> <ul style="list-style-type: none"> • Providing Security Assessment and Authorization (SA&A) services for a Cloud environment; and • Performing Vulnerability Assessments and 		
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	<p>Penetration Testing to ensure a high level of security;</p> <p>To be considered, each reference contract must:</p> <ul style="list-style-type: none">• Have had a minimum contract duration of twelve (12) months occurring within the five (5) years preceding the solicitation issue date. <p>The following information must be provided for each contract using the Form CM4:</p> <ul style="list-style-type: none">• The name and address of the client organization;• The Contract number or reference number(s), i.e. Task Authorization(s), Purchase Order(s), etc;• The start and completion dates of the Contract;• The Project description;• Total amount billed;• Contact information for a reference person at the client organization: Name, title, telephone number, and email address. The reference person must be, or have been at the time of the project, an employee of the client organization.• Copy of the Statement of Work identifying the deliverables OR a letter signed by the client affirming that the specified services were completed by the Bidder under the reference contract.		
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AT ATTACHMENT 4.3 - BIDDER'S RESPONSE FORMS TO CORPORATE REQUIREMENTS

DELETE:

FORM CM4:

To meet CM4, the Bidder must demonstrate having been awarded two (2) separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$500,000 CDN excluding taxes, where the Bidder delivered professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) including all the activities and deliverables indicated in Mandatory Corporate Criteria CM4.

Each reference contract must be with different client organizations (separate legal entities) and have had a minimum contract duration of twelve (12) months within the five (5) years preceding the solicitation issue date.

The substantiation for each contract must be supported by a copy of the Contract's/TA's Statements of Work identifying the activities and deliverables or a letter signed by the client affirming that the specified activities and deliverables were completed by the Bidder under the reference contract.

Complete for each Reference Contract

Bidder Name: _____ Bidder Contract Reference #: _____	
SECTION 1: CLIENT INFORMATION	
Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
SECTION 2: CONTRACT INFORMATION	
Contract Billed Value	
Start Date	
Completion Date	
Description of Project:	

SECTION 3: ACTIVITY/DELIVERABLE MAPPING	
Provide the description of the activity and deliverable as contained within the Reference Contract and indicate where in the provided reference contract documentation (Statement of Work or Reference Letter) the substantiation for the specified activity and deliverable can be located.	
Activity/Deliverable as described in CM4	Activity/Deliverable description and location in Reference Contract/TA Statement of Work or Reference letter
Providing Security Assessment and Authorization (SA&A) services for a Cloud environment	
Performing Vulnerability Assessments and Penetration Testing to ensure a high level of security	

Bidders are requested to check all the relevant boxes below, as applicable:

- Attached is a copy of the Statement(s) of Work for the Contract and Task Authorizations identifying the activities and deliverables specified in Mandatory Criteria CM4.
- Attached is a copy of the signed and dated client reference letter to provide substantiation of completion of the activities and deliverables specified in Mandatory Criteria CM4.

INSERT:

FORM CM4:

To meet CM4, the Bidder must demonstrate having been awarded **up to two (2)** separate and distinct IT professional services reference contracts with a minimum cumulative billed value of \$500,000 CDN excluding taxes, where the Bidder delivered, **either individually or collectively**, professional IM/IT services supporting Public Cloud Initiatives leveraging Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google) including all the activities and deliverables indicated in Mandatory Corporate Criteria CM4. Each reference contract must have had a minimum contract duration of twelve (12) months within the five (5) years preceding the solicitation issue date.

The substantiation for each contract must be supported by a copy of the Contract's/TA's Statements of Work identifying the activities and deliverables or a letter signed by the client affirming that the specified activities and deliverables were completed by the Bidder under the reference contract.

Complete for each Reference Contract

Bidder Name: _____ Bidder Contract Reference #: _____

SECTION 1: CLIENT INFORMATION

Client Organization Name	
Client Contact Name and Title	
Address	
Telephone	
E-mail	
SECTION 2: CONTRACT INFORMATION	
Contract Billed Value	
Start Date	
Completion Date	
Description of Project:	
SECTION 3: ACTIVITY/DELIVERABLE MAPPING	
Provide the description of the activity and deliverable as contained within the Reference Contract and indicate where in the provided reference contract documentation (Statement of Work or Reference Letter) the substantiation for the specified activity and deliverable can be located.	
Activity/Deliverable as described in CM4	Activity/Deliverable description and location in Reference Contract/TA Statement of Work or Reference letter
Providing Security Assessment and Authorization (SA&A) services for a Cloud environment	
Performing Vulnerability Assessments and Penetration Testing to ensure a high level of security	

Bidders are requested to check all the relevant boxes below, as applicable:

- Attached is a copy of the Statement(s) of Work for the Contract and Task Authorizations identifying the activities and deliverables specified in Mandatory Criteria CM4.
- Attached is a copy of the signed and dated client reference letter to provide substantiation of completion of the activities and deliverables specified in Mandatory Criteria CM4.

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED