

Travaux publics et Services gouvernementaux Canada

# **Government Services** Canada

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Bid Fax: (819) 997-9776

# **SOLICITATION AMENDMENT** MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires** 

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TBIPS Engineering Professional Serv						
Solicitation No N° de l'invitation			Amendment No N° modif.			
47419-198132/A			010			
Client Reference No N° de référence du client			Date			
1000348132			2020-04-17			
GETS Reference No N° de référence de SEAG						
PW-\$\$EL-606-37486						
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Signature	Date



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This document includes responses to questions received from potential bidders and an amendment.

### Question 37:

### **RE: Network Analyst**

The COVID-19 pandemic has caused delays throughout the NCR, including with the Government of Canada and CISD. Clearances that would normally have been granted weeks ago are still in process as workers shift to remote offices, or are unable to work at all. In a recent communique, CISD stated that they will "...demonstrate flexibility and extend the validity of all personnel security screenings...". Everyone has had to be more flexible during these trying times, the Government of Canada, private firms, and consultants alike.

Given the unprecedented delays, please confirm that a resources with a Secret Clearance, In Process will be accepted.

#### Answer 37:

CBSA will accept a Secret Clearance "In Process" if the proposed resource has already obtained a Reliability clearance at contract award.

## Question 38:

Having reviewed CBSA's response to Q&A 35, we wish to have confirmed that security levels are not required at the time of bid submission and that resources will be permitted the time and opportunity to expedite their Enhanced Reliability to Secret upon contract award. Given the back log and restrictions around security clearances and the required finger printing for Secret (which is typically done in-person), we believe that this is a reasonable request. Additionally, it is well into the bid response development timeline to be required to swap out resources based on security requirements alone.

In the meantime, and in light of the exceptional challenges due to the Covid-19 pandemic, we request that CBSA revise the minimum level of clearance for both the Network Analyst AND the Technology Architect remain at Enhanced Reliability and make these required upon contract award (as opposed to at the time of bid submission). Otherwise, CBSA runs the risk of receiving a single or no compliant bids in response to this RFP – the bar is simply too high and the market is too narrow within a tight timeframe for this level of specificity around the Network Analyst.

## Answer 38:

As laid out in Article 6.1 of the RFP, security clearances are not required at bid closing. With respect to the remainder of the question, CBSA will not revise the clearance level for the Network Analyst - the Network Analyst resource requires a SECRET level due to the nature of the Work. In line with our response to Question 37, however, due to the impacts the current

COVID-19 situation has on "in-process" applications for Secret security clearances, CBSA will accept a clearance status of Secret 'In Process" at contract award for the Network Analyst.

### Question 39:

**Rated Requirement CR2:** a bidder's response must develop an application modernization and migration strategy, which includes 6 'activity stages', then an additional 4 subcomponents/characteristics to receive points (24 total bullets).

- With a 500 word limit, this is only <u>20 words/bullet</u> (not counting headings) to show application modernization and migration strategy
- For full points the bidder must also reflect the CBSA context, which requires additional points/clarification

Limiting the word count to this degree inhibits bidders from thoroughly and accurately demonstrating that they meet all sub-components of this requirement. It will also lead to incomplete statements about a bidder's migration strategy, which devalues the purpose behind the requirement.

To allow for stronger bid responses, can Canada please amend the word limit for CR2 to 1,000 words?

### Answer 39:

Canada has considered the request. The word limit for CR2 is increased to 1000 words. See amendment below.

### **AMENDMENT**

# AT ATTACHMENT 4.2 – POINT RATED TECHNICAL CRITERIA CORPORATE RATED REQUIREMENTS:

### **DELETE:**

CR2	The Bidder should demonstrate their competency and	35	For each activity stage described in the criteria, 1	
	understanding of CBSA's migration		point per demonstrated	
	to the cloud initiative, outlined in		characteristic as described	
	this RFP Statement of Work, by		below (up to a maximum of 4	
	developing a high-level application		points per activity stage, for a	

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modernization and migration strategy. This document should include and discuss all of the following activity stages and how they relate to the strategy:

- Discovery
- Technology Classification
- Planning
- Testing and Validation
- Execution
- Stabilization

The document content should be a maximum of 500 words and provided using the Form CR2.

total of 24 points):

- 1. A description of each stage is provided to demonstrate what it is, its purpose, objective and importance in achieving the goal.
- 2. Each stage includes a high-level description of activities, incremental steps or sequences;
- 3. Each section identifies how readiness for each stage is determined as well as its completion.
- 4. Each section identifies the risks and challenges that may need to be managed or mitigated within each stage.

Plus

5 points - The strategy reflects CBSA context as contained in the Statement of Work.

6 points - Strategy includes all six activity stages.

# **INSERT:**

CR2	The Bidder should demonstrate their competency and	35	For each activity stage described in the criteria, 1	
	understanding of CBSA's migration to the cloud initiative, outlined in this RFP Statement of Work, by developing a high-level application modernization and migration strategy. This document should include and discuss all of the following activity stages and how they relate to the strategy:		point per demonstrated characteristic as described below (up to a maximum of 4 points per activity stage, for a total of 24 points):  1. A description of each stage is provided to demonstrate what it is, its purpose, objective and importance in achieving the	

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- Discovery
- Technology Classification
- Planning
- Testing and Validation
- Execution
- Stabilization

The document content should be a maximum of 1000 words and provided using the Form CR2.

#### goal.

- 2. Each stage includes a high-level description of activities, incremental steps or sequences;
- 3. Each section identifies how readiness for each stage is determined as well as its completion.
- 4. Each section identifies the risks and challenges that may need to be managed or mitigated within each stage.

### Plus

5 points - The strategy reflects CBSA context as contained in the Statement of Work.

6 points - Strategy includes all six activity stages.

# AT ATTACHMENT 4.3 - BIDDER'S RESPONSE FORMS TO CORPORATE REQUIREMENTS

## **DELETE:**

### **FORM CR2**

# FORM CR2 HIGH-LEVEL APPLICATION MODERNIZATION AND MIGRATION STRATEGY

The Bidder should outline a high-level application modernization and migration strategy (maximum 500 words) demonstrating their competency and understanding of CBSA's migration to the cloud initiative as described in the Statement of Work of this RFP.

Insert here the high-level application modernization and migration strategy

# INSERT: FORM CR2

# FORM CR2 HIGH-LEVEL APPLICATION MODERNIZATION AND MIGRATION STRATEGY

The Bidder should outline a high-level application modernization and migration strategy (maximum 1000 words) demonstrating their competency and understanding of CBSA's migration to the cloud initiative as described in the Statement of Work of this RFP.

Insert here the high-level application modernization and migration strategy

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED