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11 Laurier St., / 11, rue Laurier

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Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL
Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS Engineering Professional Serv	
Solicitation No. - N° de l'invitation 47419-198132/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client 1000348132	Date 2020-03-18
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-606-37486	
File No. - N° de dossier 606el.47419-198132	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-04-14	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mansour, Silvana	Buyer Id - Id de l'acheteur 606el
Telephone No. - N° de téléphone (613) 858-9935 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This document includes responses to questions received from potential bidders and an amendment.

Question 1:

Can the Crown please confirm that the client (CBSA) is expecting the vendor to submit in the bid response resumes and evaluation matrix's for **all eleven (11)** resource categories identified in this solicitation.

Answer 1:

Bidders should refer to Attachment 4.1 and Attachment 4.2 of this Request for Proposal, only the resumés and matrix for the Network Analyst and the Technology Architect are required.

Question 2:

Would the Crown accept as a mandatory requirement for resource *1.6 Network Analyst – Level 3 M1.4* where it states;

“one of the following certifications applicable to Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google):

- *AWS Certified Advanced Networking Specialty*
- *Microsoft Certified: Azure Administrator Associate AND*
- *Azure Enterprise-Class Networking Workshop elective*
- *OR MCSE: Cloud Platforms and Infrastructure*
- *Professional Cloud Network Engineer (GCP)*

And add any of the below certifications

- *Azure Solutions Architect Expert*
- *Amazon Solutions Architect Associate*
- *Professional Cloud Architect (GCP)*

Answer 2:

The Crown has reviewed the request and will accept the following additional certifications for mandatory requirement M1.4:

- Azure Solutions Architect Expert
- AWS Certified Solutions Architect Professional
- Professional Cloud Architect (GCP)

See amendment below.

Question 3:

The current COVID-19 health emergency is making the traditional 15-day response time very difficult. Beyond remote coordination with an internal response team, this bid also requires significant engagement with other stakeholders (ex: two detailed resumes, multiple external client reference testimonials, etc.) who may be experiencing personal/professional challenges. With that, we respectfully ask the Crown for a three-week extension to April 24th.

Answer 3:

See amendment below

Question 4:

The resulting contract from this solicitation awards a large volume of up to 30 Consultants across 11 different skillset categories to only one company. CBSA is exposing itself to significant risk by doing so, as the Consultant talent pool aligned to the required services is extremely low. This is due to:

- Cloud services being new in the Government of Canada context: most departments have very minimal cloud footprints, even less being in a production environment
- Consultants from private industry across Canada require Security clearance, often Secret level. This process generally takes over 1 year to complete.

The services requested are also diverse, covering cloud strategy, architecture, engineering, security, etc. Relying on one sole company to deliver such services may prevent CBSA from getting strong services.

Will the Crown please amend the RFP to result in the award of up to two (2) contracts?

Answer 4:

Canada has reviewed the request, however the requirement remains unchanged. Only one contract will be awarded as a result of this solicitation.

Question 5:

Network Analyst M1.4 provides 'AWS Certified Advanced Networking Specialty' as an applicable certification.

Can CBSA please confirm that 'AWS- Amazon Web Services Architect' will count towards this requirement? The Architect certification is one level higher than the Networking Certification, and is equally as applicable to Infrastructure as a Services (IaaS) Platforms.

Answer 5:

See response to Question #2 above and amendment below.

Question 6:

Would the Crown accept reference contracts that demonstrated the execution and delivery of each of the deliverables mentioned in CM2,CM3 and CM4, that leveraged IAAS Platforms from niche vendors, outside or aside from, the leaders listed ie. AWS, Google or Azure?

Answer 6:

No

AMENDMENT**At Page 1****DELETE:**

The solicitation closes at 2:00 p.m. EDST on April 3, 2020

INSERT:

The solicitation closes at 2:00 p.m. EDST on April 14, 2020

At APPENDIX C TO ANNEX A - RESOURCES ASSESSMENT CRITERIA AND RESPONSE TABLE**DELETE:**

M1.4	<p>The Contractor MUST demonstrate that the Proposed Resource has one or more of the following certifications applicable to Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google)</p> <ul style="list-style-type: none"> • AWS Certified Advanced Networking Specialty • Microsoft Certified: Azure Administrator Associate AND Azure Enterprise-Class Networking Workshop elective OR MCSE: Cloud Platforms and Infrastructure • Professional Cloud Network Engineer (GCP) <p>A copy of the certification(s) must be provided with the bid.</p>		
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INSERT:

M1.4	<p>The Contractor MUST demonstrate that the Proposed Resource has one or more of the following certifications applicable to Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google)</p> <ul style="list-style-type: none"> • AWS Certified Advanced Networking Specialty • AWS Certified Solutions Architect Professional • Microsoft Certified: Azure Administrator Associate AND Azure Enterprise-Class Networking Workshop elective OR MCSE: Cloud Platforms and Infrastructure • Azure Solutions Architect Expert • Professional Cloud Network Engineer (GCP) • Professional Cloud Architect (GCP) <p>A copy of the certification(s) must be provided with the bid.</p>		
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**AT Attachment 4.1 – Mandatory Technical Criteria
Resource Mandatory Requirement:**

DELETE:

M1.4	<p>The Bidder MUST demonstrate that the Proposed Resource has one or more of the following certifications applicable to Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google)</p> <ul style="list-style-type: none"> • AWS Certified Advanced Networking Specialty • Microsoft Certified: Azure Administrator Associate AND Azure Enterprise-Class Networking Workshop elective OR MCSE: Cloud Platforms and Infrastructure • Professional Cloud Network Engineer (GCP) <p>A copy of the certification(s) must be provided with the bid.</p>		
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INSERT:

M1.4	<p>The Bidder MUST demonstrate that the Proposed Resource has one or more of the following certifications applicable to Infrastructure as a Service (IaaS) platforms from one or more Leaders in the Gartner 2019 Magic Quadrant for IaaS Cloud (i.e. AWS, Azure, or Google)</p> <ul style="list-style-type: none">• AWS Certified Advanced Networking Specialty• AWS Certified Solutions Architect Professional• Microsoft Certified: Azure Administrator Associate AND Azure Enterprise-Class Networking Workshop elective OR MCSE: Cloud Platforms and Infrastructure• Azure Solutions Architect Expert• Professional Cloud Network Engineer (GCP)• Professional Cloud Architect (GCP) <p>A copy of the certification(s) must be provided with the bid.</p>		
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ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED