

## **Information for OGGO – July 2020**

### **COVID-19 response: Public Services and Procurement Canada interactions with suppliers (OSME)**

On March 12, 2020, Public Services and Procurement Canada (PSPC) issued an online call to action to seek information on the ability of suppliers to provide emergency products and services to help Canada combat Coronavirus disease (COVID-19).

Industry and suppliers responded positively to the call to action. As of July 5<sup>th</sup>, PSPC had received more than 26,000 unique submissions, including nearly 17,000 from domestic suppliers.

Communication with suppliers was the key to the success of this initiative.

An email was sent to all domestic applicants on April 23, 2020, to inform them that they should expect to hear from PSPC officials shortly in order to obtain more information on their submission. The Office of Small and Medium Enterprises (OSME) has contacted nearly all domestic suppliers who submitted a form through the call to action.

For companies that were offering PPE, OSME sought additional information on the types of products, quantities available, specifications of product, and on whether they had all the necessary licences and certifications to import, sell, and distribute PPE and medical devices in Canada. PSPC procurement specialists then contacted suppliers who could meet identified requirements as needs were identified.

For companies offering goods or services outside of PPE, the department kept their information on file and encouraged them to register for an automated email notification service that will alert them when a tender is posted on Buyandsell.gc.ca, the Government of Canada's official tendering service, specific to the good or service they are selling.

Companies were also invited to contact PSPC through a centralized generic email address (BPME-OSME@tpsgc-pwgsc.gc.ca) on the Covid-19 Buyandsell webpage to ask questions, check on the status of their submission or provide new information (quantities, specifications, etc.) to be included in the database. PSPC's Office of Small and Medium Enterprises has responded to just over 8,000 (8,120) emails to our generic inbox and thousands of phone calls to our National Infoline (1-800-811-1148) since the start of the pandemic.

Because of the strong response to the call to action and industry capacity, PSPC was able to return to the competitive bidding process for many PPE items and medical supplies. The department is issuing requests for proposals (RFPs) for these items by posting tenders on the Buyandsell.gc.ca, including RFPs for cloth face coverings, non-medical disposable masks, and face shields. On July 10, 2020 an email was sent to all domestic and foreign suppliers informing them that the department had now transitioned back to normal competitive procurements.

In addition, PSPC is advising companies who responded to the call for action about new tender opportunities via email when new RFI/RFPs are posted related to their specific commodities.

Information is now provided on [Buyandsell.gc.ca](http://Buyandsell.gc.ca) to let businesses know how Canada is buying goods and services to support the COVID-19 response and to help them find opportunities.

Suppliers	Grand Total
	# of Contracts
360 Safety Supplies Inc	1
911 Pro Inc	1
Accenture	3
Almedic	1
Artex Sportswear	1
Axiom Group Inc	1
Bayshore HealthCare	3
Bio Basic	1
BioRad Labs	2
Bomimed	1
Breathe Medical Manufacturing Ltd	1
BYD Canada Company Ltd	1
Calian Ltd.	1
Canada Goose Inc	1
	1
	1
Dynamic Air Shelters Ltd.	1
Environics Research	1
ESBE Scientific Industries Inc.	3
Esri Canada Limited	1
FELLFAB Limited	1
	2
Fluid Energy Corp.	1
Froggabio Inc	3
	1
GeneBio Systems Inc	2
Geometric Energy Corp	3
George Courney	1
Grand & Toy Ltd	2
Grandeur	1
Hawktree Solutions	3
	1
InkSmith Ltd	1
	1
Jacobs & Thompson Inc	1
	3
Logistik Unicorp	1
Lumex Instruments Canada	1
LuminUltra Technologies Ltd	1
Mariner Endosurgery Inc.	2
Matrix Aviation Solutions Inc.	1
Miltex Solutions	1
Momentum	1

MuFactor Ltd	3
Optiv Canada Federal Inc.	3
PAL Airlines Ltd	1
Paladin	2
Percept Systems Inc	1
	1
	1
Printex Transparent Packaging	1
Proline Advantage Inc	2
	5
PwC	4
Securitas Canada Limited	1
SeeGene Canada Inc	2
	1
Somerville Merchandising	1
	1
Spartan BioScience Inc	1
	1
	1
	2
	1
Symcor Inc.	1
	2
The Stevens Company Limited	8
Thornhill Medical	1
Toronto Stamp	1
Triplewell Canada Ltd.	1
Vexos	1
Wazana Clothing Inc	1
Weatherhaven	1
Westcomb Outerwear Inc.	1
WINMAR (Canada) International Limited	3
ZOLL Medical Canada Inc.	2
<b>Grand Total</b>	<b>121</b>