

We are a small manufacturing company located in British Columbia employing 13 workers.
We manufacture saw chain guide bars for chainsaws and other types of wood cutting saws.
We have been in business since 1955.

We make our products out of a steel alloy designated SAE 4140.
We have been purchasing this steel for decades from a supplier in the USA because there is no Canadian manufacturer of SAE 4140 steel.

We are now being forced to pay a duty or tariff of 25% imposed by the Canadian Government.

The imposition of the tariff is grossly unfair because we have no choice but to buy the steel from the USA.

The new tariff is putting our small company in danger because we will be competing at an extreme disadvantage with companies in the USA that do not have to pay the 25% duty or tariff.

We respectfully ask the standing committee to recommend, that where there is no Canadian made alternative, that the imported product be made exempt from the tariff.

If something is not done to correct this situation our small company and its 13 employees may not survive.

Thank you for your consideration.

Yours truly,

D.W. (Bill) Challenger
President
Cannon Bar Works Ltd.



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